

KEY PERFORMANCE INDICATORS

Supportive Employment Saves Money

132% ROI

Based on retention; turnover costs = \$4,129 per employee
2016 Society for Human Resource Management Survey

Distinct Employees Served



114

Plus their families



Total Employee Requests

Request **189** 

Includes return users; multiple interactions on a service in the same month excluded

Total Services

Supportive Employment Changes Lives





 **280**

A request can have multiple needs (services)

Top Ten Service Needs

 67 Coaching	 27 Other	 12 Legal Assistance
 45 Financial	 17 Financial Literacy	 9 Homeless Prevention
 29 Gov't Agency Navigation	 14 Housing	 7 Utilities
		 7 Childcare

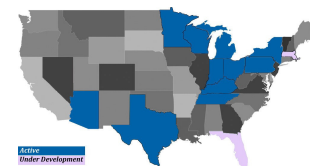
Emergency Loans

-  **Loan Totals = \$16,800**
-  Success coaches help employees create a workable budget = higher loan compliance
-  **Savings Component = \$8,736**
-  Employees encouraged to reserve savings for future emergencies = greater stability

Employee Utilization

Supportive Employment Transforms Companies

6.4% 





JAN 2020-DEC 2020

Soaring to Success ERN

Southwest Ohio

Mika Hanson-Edwards
Success Coach
mhanson-edwards@selfhelps.org
513-953-8674

EMPLOYER MEMBERS



STRATEGIC PARTNERS



THE ERN USA NETWORK



Collaborative Development Process



Employer Led Model



Shared Success Coach



Resources



Skill Building



Outreach Tools



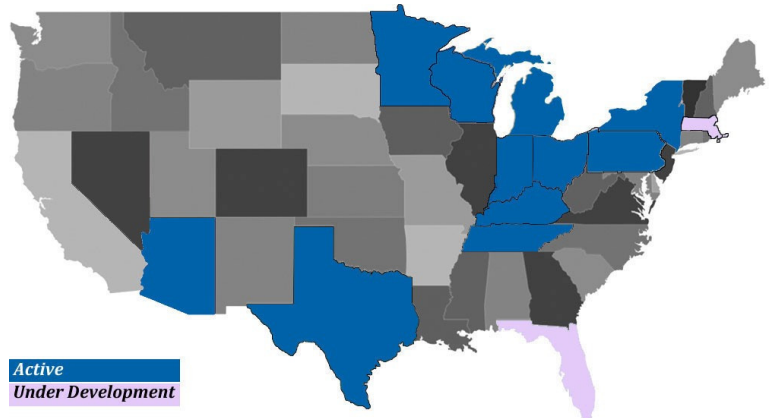
Data and Process Driven CMS



Peer Learning Events



500+% ROI



States & Counties

Number & Counties

9 Michigan ERNs: Calhoun, Kalamazoo, Kent, Muskegon, Oceana, Ottawa, Saginaw, St Joseph

4 New York ERNs: Albany, Columbia, Fulton, Montgomery, Rochester, Rensselaer, Schenectady

5 Ohio ERNs: Ashland, Lucas, Marion, Mahoning, Montgomery, Richmond

1 Arizona ERN: Pima

1 Tennessee ERN: Shelby

1 Indiana ERN: Johnson

1 Texas ERN: McLennan

1 Kentucky ERN: Hazard, Gallatin, Laurel, Rowan, Scott

1 Wisconsin: Green, Rock

1 Minnesota ERN: Southwest

Under Development: Florida & Nebraska

1 Pennsylvania ERN: Lanchaster

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