



JAN 2019-DEC 2019



Marion Area ERN



Natalie Longmeier, Success Coach

KEY PERFORMANCE INDICATORS

Return on Investment

Supportive Employment Saves Money

728% ROI

Based on retention; turnover costs = \$4,129 per employee
2016 Society for Human Resource Management Survey

Distinct Employees Served



196

Plus their families



Total Employee Requests

282



Includes return users; multiple interactions on a service in the same month excluded

Total Services

Supportive Employment Changes Lives



437

A request can have multiple needs (services)

Top Ten Service Needs



64

Financial



31

Financial Literacy



22

Utilities



63

Coaching



25

Counseling Request



20

Community Food Resource



36

Gov't Agency Navigation



25

Housing



17

Other

Emergency Loans



Loan Totals = \$3,800



Success coaches help employees create a workable budget = higher loan compliance



Savings Component Total = \$1,976

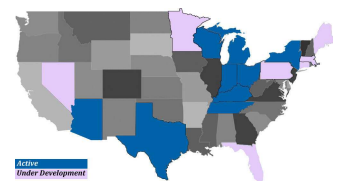


Employees encouraged to reserve savings for future emergencies = greater stability

Employee Utilization

Supportive Employment Transforms Companies

18.7%



Learn more: ern-oh.com



Join the Network: ern-usa.com



Active Under Development



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EMPLOYER MEMBERS

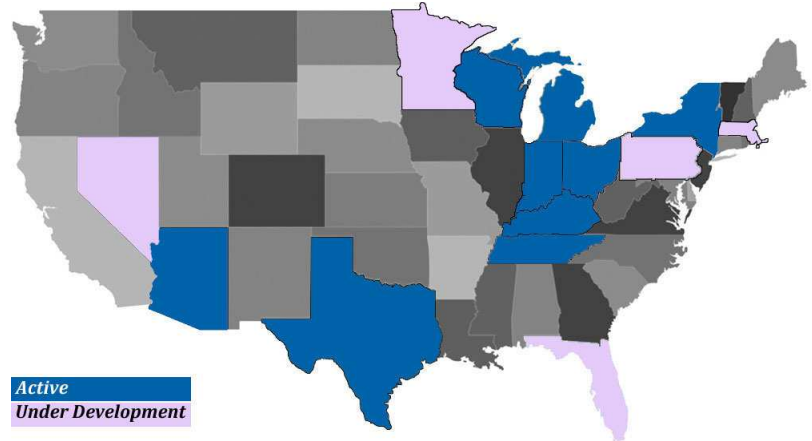


STRATEGIC PARTNERS



THE ERN USA NETWORK

- Collaborative Development Process
- Employer Led Model
- Shared Success Coach
- Resources Skill Building
- Outreach Tools
- Data and Process Driven CMS
- Peer Learning Events
- 500+% ROI



Number & Counties

11 Michigan: Calhoun, Kalamazoo, Kent, Mason, Midland, Muskegon, Oceana, Ottawa, Saginaw, St Joseph

7 New York: Jefferson, Montgomery, Fulton, Schenectady, Albany, Saratoga, Rensselaer, Washington, Warren

7 Ohio: Ashland, Lucas, Marion, Mahoning, Montgomery, Richmond, Stark, Trumbull

1 Arizona: Pima County

1 Texas: McLennan

1 Indiana: Elkhart, St. Joseph

1 Wisconsin: Green, Rock

1 Kentucky: Hazard (6 additional under development)

Under Development: FL, MA, MN, NV, PA

1 Tennessee: Shelby

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