



2022 ANNUAL REPORT

Earned Success ERN®

Northwest Ohio



KEY PERFORMANCE INDICATORS

Return on Investment

Supportive Employment Saves Money

1822% ROI

Based on retention; turnover costs = \$4,129 per employee
2016 Society for Human Resource Management Survey

Distinct Employees Served



154

Plus their families



Total Employee Requests

586



Includes return users; multiple interactions on a service in the same month excluded

Total Services

Supportive Employment Changes Lives



1,006

A request can have multiple needs (services)

Top Ten Service Needs



231

Coaching



95

Govt Agency Navigation



61

Utilities



108

Community Food



68

Auto Repair



48

Financial Literacy



102

Transportation



64

Education



29

Childcare

Resources Leveraged

Employer ROI Expands



Total Resources Leveraged = \$19,475



Employee Utilization

Supportive Employment Transforms Companies

35.5%





JAN 2021-DEC 2021

Earned Success ERN®

Northwest Ohio

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EMPLOYER MEMBERS



STRATEGIC PARTNERS



THE ERN USA NETWORK



Collaborative Development Process



Employer Led Model



Shared Success Coach



Resources



Skill Building



Outreach Tools



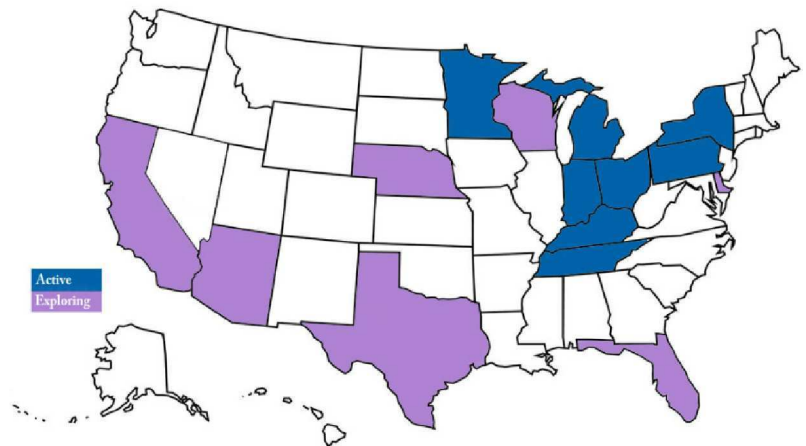
Data and Process Driven CMS



Peer Learning Events



500+% ROI



States & Counties

8 Michigan ERNs: Branch, Calhoun, Kalamazoo, Kent, Muskegon, Oceana, Ottawa, Saginaw, St Joseph

8 Ohio ERNs: Ashland, Cuyahoga, Jackson, Lucas, Marion, Mahoning, Montgomery, Richmond, Ross, Vinton

4 New York ERNs: Albany, Columbia, Fulton, Montgomery, Rochester, Rensselaer, Schenectady

5 Kentucky ERNs: Breathitt, Fayette, Hardin, Jackson, Laurel, Lee, Madison, Montgomery, Morgan, Pulaski, Rowan, Scott, Wayne, Wolfe

1 Tennessee: Shelby

1 Indiana ERN: Johnson

1 Minnesota ERN: Southwest

1 Pennsylvania ERN: Lancaster

Under Development: CA, DE, IN, KY, OH, PA, MN, NE, NY