



# 2023 ANNUAL REPORT

## Firelands Forward ERN®



Erie, Huron, Ottawa, & Sandusky Counties

### KEY PERFORMANCE INDICATORS

#### Return on Investment

Supportive Employment Saves Money

# 1010% ROI

Member contributions, exploratory visit totals & \$7,800 per employee turnover cost (SHRM calculation)

#### Distinct Employees Served



# 140

Plus their families



#### Company Members

# 12 3,542

12 employer members with 3,542 employees











#### Delivered Case Needs

Supportive Employment Changes Lives





# 498

A request can have multiple needs (services)

### Top Ten Service Needs

 <b>151</b> Coaching	 <b>30</b> Transportation	 <b>22</b> Public Assistance
 <b>53</b> Housing	 <b>29</b> Financial	 <b>18</b> Utilities
 <b>39</b> Counseling Request	 <b>26</b> Health/Dental/Insurance	 <b>17</b> Employment Retention
		 <b>17</b> Legal Assistance

#### Onsite Success Coach

<b>2</b>	Education	
<b>4</b>	Healthcare	
<b>2</b>	Manufacturing	
<b>1</b>	Services	

#### Employee Utilization

Supportive Employment Transforms Companies

# 9%





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### EMPLOYER MEMBERS



### STRATEGIC PARTNERS



### THE ERN USA NETWORK



Collaborative Development Process



Employer Led Model



Shared Onsite Success Coach



Resources



Skill Building



Outreach Tools



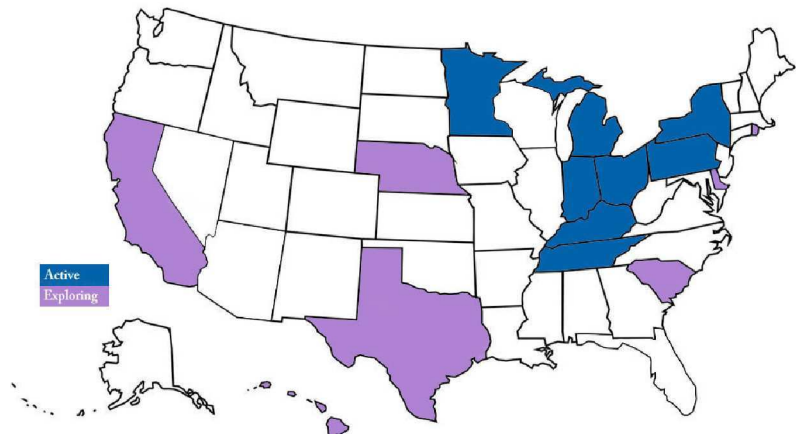
Data and Process Driven CMS



Peer Learning Events



125%-900+% ROI



#### May 2024 States & Counties

**8 Ohio ERNs:** Allen, Ashland, Auglaize, Butler, Crawford, Cuyahoga, Defiance, Erie, Fulton, Hamilton, Hancock, Hardin, Henry, Huron, Lorain, Lucas, Marion, Mercer, Montgomery, Morrow, Ottawa, Paulding, Putnam, Richland, Ross, Sandusky, Seneca, Shelby, Van Wert, Williams, Wood, Wyandot

**6 Michigan ERNs:** Calhoun, Kalamazoo, Kent, Muskegon, Oceana, Ottawa, St Joseph

**5 Kentucky ERNs:** Anderson, Hardin, Lee, Montgomery, Morgan and Wolfe

**2 New York ERNs:** Albany, Columbia, Fulton, Montgomery, Ontario, Rensselaer, Saratoga, Schenectady

**1 Tennessee ERN:** Shelby

**1 Minnesota ERN:** Southwest region

**1 Indiana ERN:** Johnson

**1 Pennsylvania ERN:** Lancaster

**Exploring or Under Development:** CA, DE, HI, IN, KY, MA, MI, NY, OH, PA, SC, TX