



2023 ANNUAL REPORT

Earned Success ERN®



Combined EaRNeD Success

KEY PERFORMANCE INDICATORS

Return on Investment

Supportive Employment Saves Money

4453% ROI

Member contributions, exploratory visit totals & \$7,800 per employee turnover cost (SHRM calculation)

Distinct Employees Served



475

Plus their families



Company Members

12 1,735

12 employer members with 1,735 employees






Delivered Case Needs

Supportive Employment Changes Lives





1,135

A request can have multiple needs (services)

Top Ten Service Needs

 343 Community Food	 78 Financial Literacy	 58 Housing
 169 Coaching	 78 Personal Supplies	 53 Public Assistance
 97 Transportation	 76 Education	 34 Counseling request
		 30 Seasonal Programs

Onsite Success Coach

-  **ERN Loan & Saving Totals = \$10,750**
-  **Public Assistance Leveraged = \$2,379**
-  **Community/Relief Funds Leveraged = \$1,575**
-  **Total Resources Leveraged = \$14,704**

**Includes partial monetary case outcome data*

Employee Utilization

Supportive Employment Transforms Companies

23.6%





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EMPLOYER MEMBERS

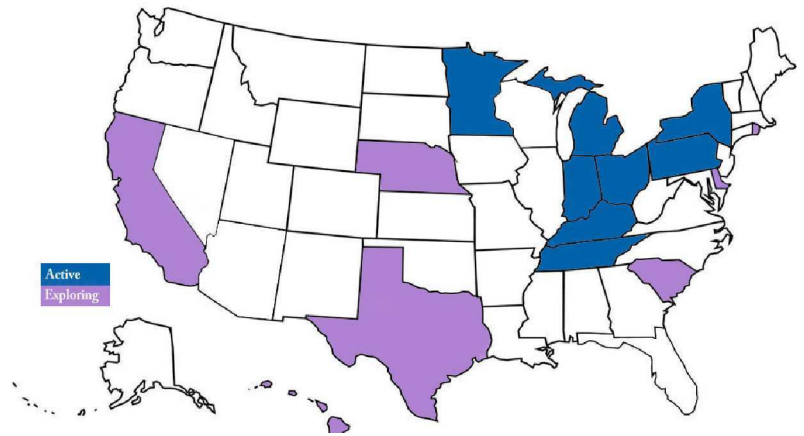


STRATEGIC PARTNERS



THE ERN USA NETWORK

- Collaborative Development Process
- Employer Led Model
- Shared Onsite Success Coach
- Resources Skill Building
- Outreach Tools
- Data and Process Driven CMS
- Peer Learning Events
- 125%-900+% ROI



May 2024 States & Counties

8 Ohio ERNs: Allen, Ashland, Auglaize, Butler, Crawford, Cuyahoga, Defiance, Erie, Fulton, Hamilton, Hancock, Hardin, Henry, Huron, Lorain, Lucas, Marion, Mercer, Montgomery, Morrow, Ottawa, Paulding, Putnam, Richland, Ross, Sandusky, Seneca, Shelby, Van Wert, Williams, Wood, Wyandot

6 Michigan ERNs: Calhoun, Kalamazoo, Kent, Muskegon, Oceana, Ottawa, St Joseph

5 Kentucky ERNs: Anderson, Hardin, Lee, Montgomery, Morgan and Wolfe

2 New York ERNs: Albany, Columbia, Fulton, Montgomery, Ontario, Rensselaer, Saratoga, Schenectady

1 Tennessee ERN: Shelby

1 Minnesota ERN: Southwest region

1 Indiana ERN: Johnson

1 Pennsylvania ERN: Lancaster

Exploring or Under Development: CA, DE, HI, IN, KY, MA, MI, NY, OH, PA, SC, TX