

KEY PERFORMANCE INDICATORS

Return on Investment

Supportive Employment Saves Money

989% ROI

Based on retention; turnover costs = \$4,129 per employee
2016 Society for Human Resource Management Survey

Distinct Employees Served



1,531

Plus their families



Total Employee Requests

2,419



Includes return users; multiple interactions on a service in the same month excluded

Total Services

Supportive Employment Changes Lives

4,120



A request can have multiple needs (services)

Top Ten Service Needs

| | | | | | | | | |
|--|------------|-------------------------|---|------------|--------------------|---|------------|--------------------|
|  | 696 | Gov't Agency Navigation |  | 251 | Housing |  | 189 | Education |
|  | 694 | Coaching |  | 235 | Financial Literacy |  | 181 | Utilities |
|  | 259 | Transportation |  | 209 | Community Food |  | 113 | Counseling Request |
| | | | | | |  | 84 | Health/ Insurance |

Resources Leveraged

Employer ROI Expands

\$ Hardship Loans = \$58,500
\$ Private-Community = \$43,631



Employee Utilization

Supportive Employment Transforms Companies

20.6%





2022 Annual Report



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EMPLOYMENT RESOURCE NETWORKS



STRATEGIC PARTNERS



THE ERN USA NETWORK



Collaborative Development Process



Employer Led Model



Shared Success Coach



Resources



Skill Building



Outreach Tools



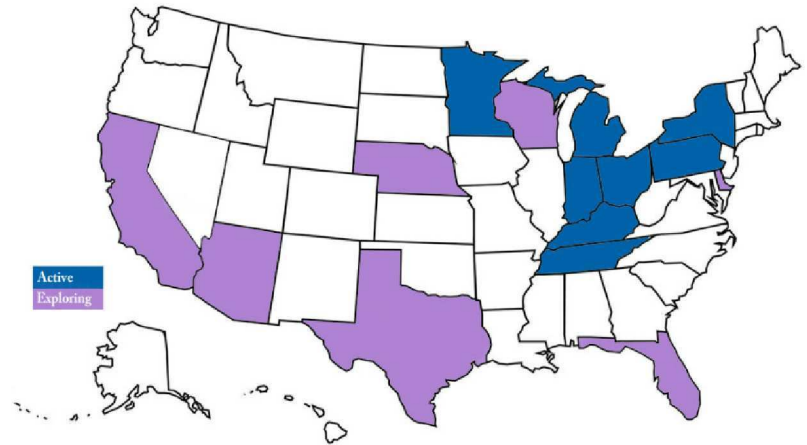
Data and Process Driven CMS



Peer Learning Events



500+% ROI



States & Counties

8 Michigan ERNs: Branch, Calhoun, Kalamazoo, Kent, Muskegon, Oceana, Ottawa, Saginaw, St Joseph

8 Ohio ERNs: Ashland, Cuyahoga, Jackson, Lucas, Marion, Mahoning, Montgomery, Richmond, Ross, Vinton

4 New York ERNs: Albany, Columbia, Fulton, Montgomery, Rochester, Rensselaer, Schenectady

5 Kentucky ERNs: Breathitt, Fayette, Hardin, Jackson, Laurel, Lee, Madison, Montgomery, Morgan, Pulaski,

Rowan, Scott, Wayne, Wolfe

1 Tennessee: Shelby

1 Indiana ERN: Johnson

1 Minnesota ERN: Southwest

1 Pennsylvania ERN: Lancaster

Under Development: CA, DE, IN, KY, OH, PA, MN, NE, NY