



# 2023 ANNUAL REPORT

## Earned Success II ERN®



Northwest Ohio

### KEY PERFORMANCE INDICATORS

#### Return on Investment

Supportive Employment Saves Money

# 6587% ROI

Member contributions, exploratory visit totals & \$7,800 per employee turnover cost (SHRM calculation)

#### Distinct Employees Served



# 227

Plus their families



#### Company Members

# 8



# 775

Eight employer members with 775 employees

#### Delivered Case Needs

Supportive Employment Changes Lives



# 720

A request can have multiple needs (services)

### Top Ten Service Needs



## 231

Community Food



## 50

Transportation



## 23

Seasonal Programs



## 108

Coaching



## 25

Housing



## 13

Financial Literacy



## 71

Personal Supplies



## 64

Public Assistance



## 9

Agency Navigation



## 8

Education

#### Onsite Success Coach



**Sharon Calhoun, Success Coach**  
scalhoun@lucasdd.org

#### Employee Utilization

Supportive Employment Transforms Companies

# 25.5%





# 2023 ANNUAL REPORT

## Earned Success II ERN®

Northwest Ohio

Lisa Poiry, Quality Assurance  
Coordinator Lucas County Board of  
Developmental Disabilities  
lpoiry@lucasdd.org  
419-381-5167

### EMPLOYER MEMBERS



THE EPILEPSY CENTER  
OF NORTHWEST OHIO



### STRATEGIC PARTNERS



### THE ERN USA NETWORK



Collaborative Development Process



Employer Led Model



Shared Onsite Success Coach



Resources



Skill Building



Outreach Tools



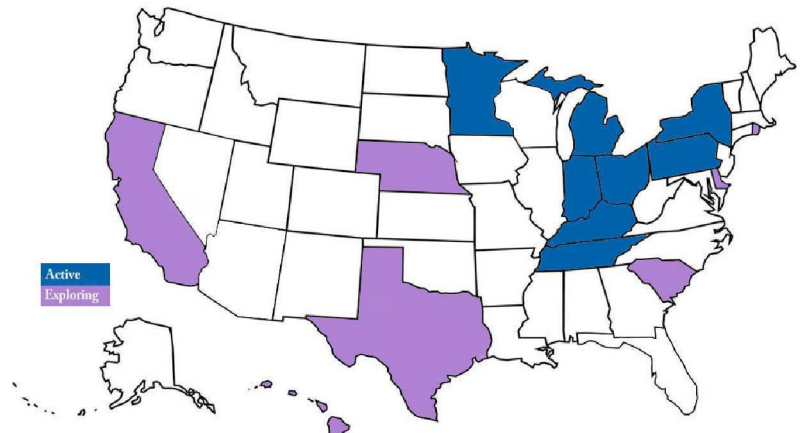
Data and Process Driven CMS



Peer Learning Events



125%-900+% ROI



#### May 2024 States & Counties

**8 Ohio ERNs:** Allen, Ashland, Auglaize, Butler, Crawford, Cuyahoga, Defiance, Erie, Fulton, Hamilton, Hancock, Hardin, Henry, Huron, Lorain, Lucas, Marion, Mercer, Montgomery, Morrow, Ottawa, Paulding, Putnam, Richland, Ross, Sandusky, Seneca, Shelby, Van Wert, Williams, Wood, Wyandot

**6 Michigan ERNs:** Calhoun, Kalamazoo, Kent, Muskegon, Oceana, Ottawa, St Joseph

**5 Kentucky ERNs:** Anderson, Hardin, Lee, Montgomery, Morgan and Wolfe

**2 New York ERNs:** Albany, Columbia, Fulton, Montgomery, Ontario, Rensselaer, Saratoga, Schenectady

**1 Tennessee ERN:** Shelby

**1 Minnesota ERN:** Southwest region

**1 Indiana ERN:** Johnson

**1 Pennsylvania ERN:** Lancaster

**Exploring or Under Development:** CA, DE, HI, IN, KY, MA, MI, NY, OH, PA, SC, TX