

2023 ANNUAL REPORT



Shared Success ERN®

Toledo, Ohio



KEY PERFORMANCE INDICATORS

Return on Investment

Supportive Employment Saves Money

546% ROI

Based on retention; turnover costs = \$4,129 per employee
2016 Society for Human Resource Management Survey

Distinct Employees Served



142

Plus their families



Company Members

6



1,511

Eight employer members with 2,952 employees

Total Services

Supportive Employment Changes Lives



333

A request can have multiple needs (services)

Top Ten Service Needs



54

Public Assistance (general)



30

Personal Supplies (non-food)



23

Financial



32

Housing



27

Food Assistance



21

Counseling Request



30

Employment Retention



26

Coaching



18

Transportation



15

Education

Resources Leveraged



ERN Loan & Saving Totals = \$43,250



Public Assistance Leveraged = \$2,479



Community/Relief Funds Leveraged = \$7,971



Total Resources Leveraged = \$53,700

**Includes partial monetary case outcome data*

Employee Utilization

Supportive Employment Transforms Companies

8.4%



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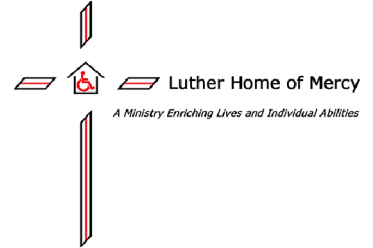


Shared Success ERN®

Toledo, Ohio

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EMPLOYER MEMBERS



STRATEGIC PARTNERS



LUCAS COUNTY
FAMILY AND
CHILDREN FIRST
COUNCIL



LUTHERAN SOCIAL SERVICES
of Northwestern Ohio

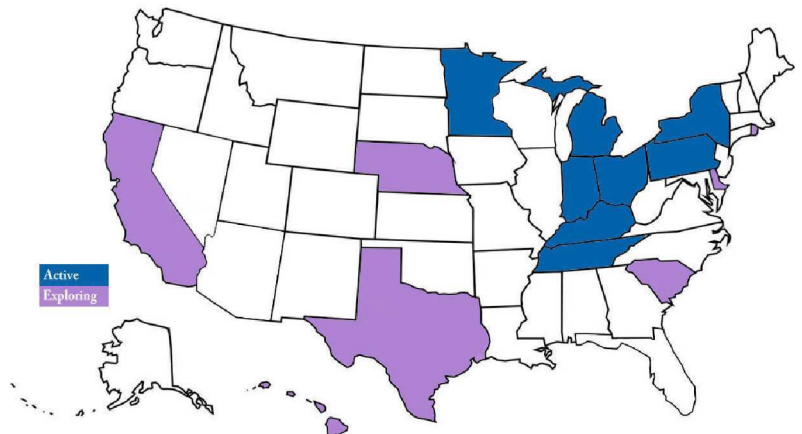


ERN USA
Employer Resource Network®



THE ERN USA NETWORK

- Collaborative Development Process
- Employer Led Model
- Shared Onsite Success Coach
- Resources Skill Building
- Outreach Tools
- Data and Process Driven CMS
- Peer Learning Events
- 125%-900+% ROI



May 2024 States & Counties

- 8 Ohio ERNs:** Allen, Ashland, Auglaize, Butler, Crawford, Cuyahoga, Defiance, Erie, Fulton, Hamilton, Hancock, Hardin, Henry, Huron, Lorain, Lucas, Marion, Mercer, Montgomery, Morrow, Ottawa, Paulding, Putnam, Richland, Ross, Sandusky, Seneca, Shelby, Van Wert, Williams, Wood, Wyandot
- 6 Michigan ERNs:** Calhoun, Kalamazoo, Kent, Muskegon, Oceana, Ottawa, St Joseph
- 5 Kentucky ERNs:** Anderson, Hardin, Lee, Montgomery, Morgan and Wolfe
- 2 New York ERNs:** Albany, Columbia, Fulton, Montgomery, Ontario, Rensselaer, Saratoga, Schenectady
- 1 Tennessee ERN:** Shelby
- 1 Indiana ERN:** Johnson
- 1 Minnesota ERN:** Southwest region
- 1 Pennsylvania ERN:** Lancaster
- Exploring or Under Development:** CA, DE, HI, IN, KY, MA, MI, NY, OH, PA, SC, TX