



2023 ANNUAL REPORT

Earned Success | ERN®



Northwest Ohio

KEY PERFORMANCE INDICATORS

Return on Investment

Supportive Employment Saves Money

2319% ROI

Member contributions, exploratory visit totals & \$7,800 per employee turnover cost (SHRM calculation)

Distinct Employees Served



250

Plus their families



Company Members

4



960

Four employer members with 960 employees

Delivered Case Needs

Supportive Employment Changes Lives



418

A request can have multiple needs (services)

Top Ten Service Needs



68 Education



33 Coaching



29 Public Assistance



65 Financial



33 Housing



22 Food Assistance



47 Transportation



29 Counseling Request



19 Childcare



19 Utilities

Onsite Success Coach



ERN Loan & Saving Totals = \$10,750



Public Assistance Leveraged = \$2,379



Community/Relief Funds Leveraged = \$1,475



Total Resources Leveraged = \$14,604

**Includes partial monetary case outcome data*

Employee Utilization

Supportive Employment Transforms Companies

21.8%





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EMPLOYER MEMBERS



STRATEGIC PARTNERS



THE ERN USA NETWORK



Collaborative Development Process



Employer Led Model



Shared Onsite Success Coach



Resources



Skill Building



Outreach Tools



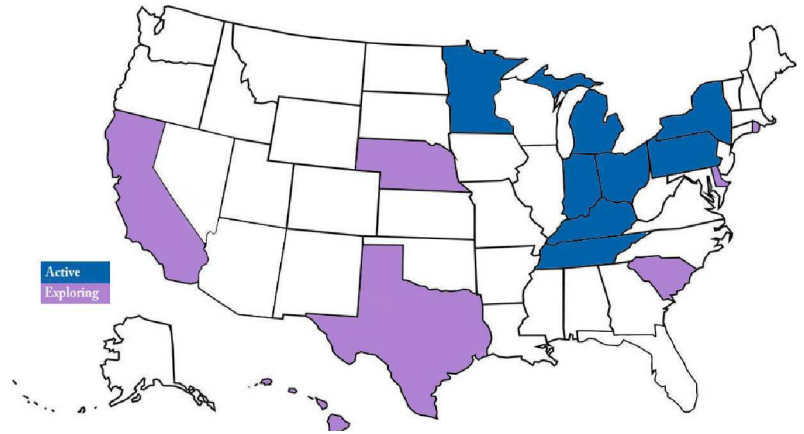
Data and Process Driven CMS



Peer Learning Events



125%-900+% ROI



May 2024 States & Counties

8 Ohio ERNs: Allen, Ashland, Auglaize, Butler, Crawford, Cuyahoga, Defiance, Erie, Fulton, Hamilton, Hancock, Hardin, Henry, Huron, Lorain, Lucas, Marion, Mercer, Montgomery, Morrow, Ottawa, Paulding, Putnam, Richland, Ross, Sandusky, Seneca, Shelby, Van Wert, Williams, Wood, Wyandot

6 Michigan ERNs: Calhoun, Kalamazoo, Kent, Muskegon, Oceana, Ottawa, St Joseph

5 Kentucky ERNs: Anderson, Hardin, Lee, Montgomery, Morgan and Wolfe

2 New York ERNs: Albany, Columbia, Fulton, Montgomery, Ontario, Rensselaer, Saratoga, Schenectady

1 Tennessee ERN: Shelby

1 Minnesota ERN: Southwest region

1 Indiana ERN: Johnson

1 Pennsylvania ERN: Lancaster

Exploring or Under Development: CA, DE, HI, IN, KY, MA, MI, NY, OH, PA, SC, TX